

**Walnut Marketing Board**

101 Parkshore Drive, Suite 250

Folsom, CA 95630-4726

Telephone (916) 932-7070

FAX (916) 932-7071

info@walnuts.org

*An Equal Opportunity Employer and Provider*


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**MONTHLY MANAGEMENT REPORT**
**Wednesday, March 12, 2008**
**February Shipments**


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**Inshell (1000 pounds)**

	<u>2006/07 Marketing Year</u>		<u>2007/08 Marketing Year</u>	
	<u>February 2007</u>	8/1/2006 to <u>2/28/2007</u>	<u>February 2008</u>	8/1/2007 to <u>2/29/2008</u>
Domestic	532	21,003	90	20,046
Export	<u>3,799</u>	<u>95,042</u>	<u>1,345</u>	<u>92,702</u>
<b>Total</b>	<b>4,331</b>	<b>116,045</b>	<b>1,435</b>	<b>112,748</b>

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**Shelled (1000 pounds)**

	<u>2006/07 Marketing Year</u>		<u>2007/08 Marketing Year</u>	
	<u>February 2007</u>	8/1/2006 to <u>2/28/2007</u>	<u>February 2008</u>	8/1/2007 to <u>2/29/2008</u>
Domestic	10,507	103,474	10,096	101,999
Export	<u>9,489</u>	<u>59,960</u>	<u>8,232</u>	<u>60,604</u>
<b>Total</b>	<b>19,996</b>	<b>163,434</b>	<b>18,328</b>	<b>162,603</b>

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**Inshell Equivalent Tonnage\***

	<u>2006/07 Marketing Year</u>		<u>2007/08 Marketing Year</u>	
	<u>February 2007</u>	8/1/2006 to <u>2/28/2007</u>	<u>February 2008</u>	8/1/2007 to <u>2/29/2008</u>
Domestic	12,569	131,666	11,840	129,181
Export	<u>13,011</u>	<u>117,732</u>	<u>10,289</u>	<u>117,150</u>
<b>Total</b>	<b>25,580</b>	<b>249,398</b>	<b>22,129</b>	<b>246,331</b>

\*2006/07 shellout rate 42.7 -- 2007/08 shellout rate 42.8

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**08/01/2007 - 02/29/2008**

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>
<b>North America</b>				
USA	21,003,005	20,045,818	103,474,246	101,999,403
Canada	3,208,951	3,436,795	6,926,451	6,181,126
Mexico	439,852	308,991	272,100	67,790
<b>Sub-Total</b>	<b>24,651,808</b>	<b>23,791,604</b>	<b>110,672,797</b>	<b>108,248,319</b>
<b>Central &amp; South America</b>				
Brazil	608,457	770,738	150,325	270,050
Chile	1,607,904	-150,500	50,375	26,000
Ecuador	295,141	266,298	335,055	219,004
Panama	0	0	0	0
Venezuela	1,190,290	1,145,564	297,000	319,000
<b>Sub-Total</b>	<b>3,701,792</b>	<b>2,032,100</b>	<b>832,755</b>	<b>834,054</b>
<b>Europe</b>				
Belgium	599,651	244,490	0	0
Denmark	68,343	0	0	0
France	259,151	88,184	123,682	42,500
Germany	20,052,522	17,824,872	9,206,884	13,890,839
Greece	380,514	241,404	350,820	522,628
Italy	22,903,834	24,026,717	1,196,782	1,400,828
Netherlands	5,820,388	4,909,865	521,235	898,210
Portugal	85,980	44,092	0	0
Spain	22,834,620	22,378,206	6,135,467	7,419,519
U.K.	1,063,233	527,512	720,139	594,767
<b>Sub-Total</b>	<b>74,068,236</b>	<b>70,285,342</b>	<b>18,255,009</b>	<b>24,769,291</b>
<b>Other Europe</b>				
Austria	0	0	747,800	522,600
Canary Is.	0	0	51,800	50,900
Malta	213,844	207,210	22,250	23,000
Norway	304,013	297,508	298,912	428,902
Sweden	367,282	748,307	477,698	409,309
Switzerland	203,705	203,705	235,000	424,000
<b>Sub-Total</b>	<b>1,088,844</b>	<b>1,456,730</b>	<b>1,833,460</b>	<b>1,858,711</b>
<b>Middle East/Africa</b>				
Egypt	469,029	1,010,810	13,200	16,314
Israel	1,149,148	784,181	5,091,040	4,293,672
Saudi Arabia	220,215	88,092	109,127	257
Turkey	4,680,368	9,656,133	0	210,000
U.A.E.	396,000	1,231,841	190,824	42,000
<b>Sub-Total</b>	<b>6,914,760</b>	<b>12,771,057</b>	<b>5,404,191</b>	<b>4,562,243</b>

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**08/01/2007 - 02/29/2008**

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>
<b>Pacific Rim</b>				
Australia	73,609	130,480	4,643,798	3,712,640
China	307,618	132,092	2,121,375	1,474,250
Hong Kong	2,617,062	695,316	142,847	123,725
Japan	154,250	80,000	9,419,155	8,533,033
Korea	1,485,536	333,572	7,830,533	6,633,557
Philippines	15,000	15,000	176,019	327,555
Singapore	0	0	165,405	78,347
Taiwan	8,640	17,280	1,526,711	1,131,660
<b>Sub-Total</b>	<b>4,661,715</b>	<b>1,403,740</b>	<b>26,025,843</b>	<b>22,014,767</b>
Other	958,066	1,007,274	410,388	315,801
<b>GRAND TOTAL</b>	<b>116,045,221</b>	<b>112,747,847</b>	<b>163,434,443</b>	<b>162,603,186</b>
<b>Domestic Total</b>	<b>21,003,005</b>	<b>20,045,818</b>	<b>103,474,246</b>	<b>101,999,403</b>
<b>Export Total</b>	<b>95,042,216</b>	<b>92,702,029</b>	<b>59,960,197</b>	<b>60,603,783</b>